

Message Text

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63

ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OED/MEPD/TJASPER/CF

APPROVED BY EB/OCA/CM/JSIMMONS

COM/BIC/OED/MEPD/CATKINS

COM/BIC/OED/MEPD/JMSANDS, DIR.

COM/BIC/OIM (INFO)

STATE/ARA/BC/C/AISAACS(PHONE)

ARA/BC/AISAACS (INFO)

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R 172159Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY SANTIAGO

UNCLAS STATE 141886

E.O. 11652: N/A

TAGS: BEXP, CI

SUBJECT: VISIT OF HOLMES AND NARVER REPRESENTATIVES

1. HOLMES AND NARVER INC., A MAJOR U.S. DESIGN CONSTRUCTOR, INFORMS THAT THEIR PRESIDENT JAMES R. JOHNSON, AND MANAGER FOR LATIN AMERICA DONALD HANSON, WILL BE IN SANTIAGO JUNE 25 THRU JUNE 27. COMPANY IS IN FINAL STAGES OF ESTABLISHING AN OFFICE IN SANTIAGO IN A JOINT VENTURE WITH INCO MET. THEY ARE CURRENTLY WORKING ON TWO MAJOR COPPER CONTRACTS IN CHILE AND EXPECT FURTHER AWARDS AS A RESULT OF ESTABLISHING AN IN-COUNTRY CAPABILITY. HANSEN WILL BE IN CHARGE OF HOLMES AND NARVER'S NEW OFFICE.

2. JOHNSON AND HANSEN WOULD LIKE TO MEET AND BRIEF AMBASSADOR AND ECON/COM COUNSELOR AT POST'S CONVENIENCE ON JUNE 26. WE REQUEST CONFIRMATION BY RETURN CABLE PRIOR TO THIER DEPARTURE ON JUNE 20.

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3. WE WOULD APPRECIATE POST GIVING APPROPRIATE
ASSISTANCE AND SUPPORT FOR HOLMES AND NARVER REPS

DURING THEIR STAY IN SANTIAGO. JOHNSON AND HANSEN
WILL BE STAYING AT CARRERA HOTEL. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE141886
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/MEPD/TJASPER/CF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750211-0728
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750641/aaaablop.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 13 FEB 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 FEB 2003 by PhilliR0>; APPROVED <17 FEB 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: VISIT OF HOLMES AND NARVER REPRESENTATIVES
TAGS: BEXP, CI
To: SANTIAGO
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006